

FINANCIAL REVIEW



WINTER HAVEN HOSPITAL, WINTER HAVEN, FLORIDA

	BASE		FY 2001		FY 2002		FY 2003		FY 2004		FY 2005	
	FOR PROPOSAL		ACTUAL YEAR END RESULTS		ACTUAL YEAR END RESULTS		ACTUAL YEAR END RESULTS		ACTUAL YEAR END RESULTS		ACTUAL YEAR END RESULTS	
	OLD SYSTEM	NEW SYSTEM	OLD SYSTEM	ACTUAL	OLD SYSTEM	ACTUAL	OLD SYSTEM	ACTUAL	OLD SYSTEM	ACTUAL	OLD SYSTEM	ACTUAL
PROCEDURES ANNUALLY	7,045		11,112		10,605		10,900		9,271		10,300	
DISPOSABLE COSTS												
DISPOSABLE ACQUISITIONS	83,999	0	132,491	0	126,446	0	129,963	0	110,540	0	122,809	0
WASTE DISPOSAL (\$0.17/lb)	3,390	0	5,347	0	5,103	0	5,245	0	4,461	0	4,956	0
INSTRUMENT REPLACEMENT	420	0	662	0	632	0	650	0	553	0	614	0
SUBTOTAL	87,809	0	138,500	0	132,181	0	135,858	0	115,554	0	128,379	0
REUSABLE COSTS												
LAUNDRY COST	43,010	29,066	67,839	54,752	64,744	54,433	66,545	65,240	56,600	62,899	62,882	65,146
PACKROOM LABOR	83,200	62,400	131,230	81,443	125,243	71,263	128,727	71,263	109,489	71,263	121,641	85,000
STERILIZATION COST	28,050	16,112	44,243	35,708	42,224	35,712	43,399	32,236	36,913	31,603	41,010	35,200
PACKROOM SUPPLIES	3,278	4,663	5,170	12,482	4,934	11,250	5,072	7,596	4,314	7,131	4,793	6,900
DRAPE TAPE	0	3,750	0	1,846	0	2,000	0	1,891	0	1,982	0	2,500
LINEN REPLACEMENT	16,830	65,381	26,546	70,908	25,335	99,254	26,039	90,542	22,148	75,165	24,606	72,213
SUBTOTAL	174,368	181,372	275,029	257,139	262,480	273,912	269,782	268,768	229,463	250,043	254,931	266,959
ADMINISTRATIVE COSTS												
QUARTERLY AUDITS	0	5,000	0	0	0	0	0	0	0	0	0	0
SUBTOTAL	0	5,000	0	0	0	0	0	0	0	0	0	0
START-UP COSTS												
IMPLEMENTATION FEE	0	0	0	0	0	0	0	0	0	0	0	0
FACILITY CONVERSION	0	0	0	0	0	0	0	0	0	0	0	0
INVENTORY INVESTMENT	0	0	0	0	0	0	0	0	0	0	0	0
SUBTOTAL	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL COSTS	262,177	186,372	413,529	257,139	394,661	273,912	405,639	268,768	345,017	250,043	383,311	266,959
NET SAVINGS		75,805		156,390		120,749		136,871		94,974		116,352
COST PER PROCEDURE	\$37.21	\$26.45	\$37.21	\$23.14	\$37.21	\$25.83	\$37.21	\$24.66	\$37.21	\$26.97	\$37.21	\$25.92